



Partnering for the Success of Entrepreneurship

Message from Chairman



I would like to take this opportunity to thank you all for your trust and confidence showered upon me towards my journey so far in enhancing the quality of living in Nepal. Your continuous support and patronage has

definitely helped many of the other entrepreneurs associated with me in this regards.

I believe in transformation as well as transition of knowledge, I have come up with a new venture called 'BRIHAT INVESTMENTS PVT. LTD.,' envisaging a mission to ensure a positive difference in our society. As committed earlier, I wish to promote the 3 RE's of the Real Estate Industry, namely, Investment, Entrepreneurship and Marketing Agents.

Needless to mention, "Success is measured by the quality and quantity of services you render." With this belief, Brihat Investments is destined to promote quality culture in terms of any service it provides. I look forward to a continuous and a cordial relationship amongst us benefitting all those associated with us and sincerely hope to get your valuable support in making this society a more better place to live in.

OM RAJBHANDARY
Chairman
Brihat Investments Pvt. Ltd.



Companies need to look beyond the traditional parameters of what defines success and to meaningfully engage with social responsibility.

The Comfort Housing team believes in heart to help (H2H) philosophy. All TCH staff actively initiates to promote CSR culture and donated their one day salary to Hospice Nepal on TCH Day Jetha 18, 2065. TCH jointly works with Hospice Nepal, an organisation dedicated to providing palliative care for the terminally ill patients suffering from advanced cancer stages. Hospice Nepal has planned to come up with fifteen bed Hospice Centre with upgraded facilities.

Good Human Being

Give your son a fish.....
He eats today.
Teach him how to fish.....
He eats everyday.

There are only two ways to live your life. One is as though nothing is a miracle. The other is as though everything is a miracle.

The most useful advice for all humanity: expect trouble as an inevitable part of life & when it comes, hold your head high, look at it squarely in the eye and say, " I will be bigger than you. You cannot defeat me"

Motivation Tips

* Treasure the love you receive above all. It will survive long after your goal and good health have vanished.

* Motivation is the art of getting people to do what you want them to do because they want to do it
- Dwight D. Eisenhower

* Find a job you love and you will never have to work a day in your life
- Confucius

Keep it Ethical
If you recommend the services of a company in which you have a direct interest or from which you receive a referral fee, you must disclose this fact to the customer.

Inside this issue:

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- ← MARKETING TIPS
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- ← TO YOUR HEALTHHAVE YOU LAUGHED TODAY?
- ← REAL ESTATE MARKETING AGENT
- ← COMFORT CARE SHOWROOM

Corporate Humor



Real Estate Investment

If you fail to plan,
Then plan to fail.



MEMORY













People are able to
recall
20% of what they
read
30% of what they
hear
40% of what they
see
50% of what they
say
60% of what they
do
90% of what they
read, see, hear, say
& do

Brihat Investment strongly feels that organized living is today's necessity while the increasingly threatened unplanned urbanization is rapidly on the rise. We are totally committed to provide planned solutions and decisive support for the urban community with an innate sense of justice coupled with experiences of its founder members who seasoned in the hardest manner addressing problems with the acquired skills.

BI is focused on covering the broad spectrum of

Real estate investment; the various areas that will be considered are land and apartment trading along with residential and commercial properties. Similarly, BI is ushering in specialized projects in association with others and welcomes and solicits all the interested investors for participation in the above mentioned investment portfolio. Nevertheless, investment in such sectors will ultimately uplift the urban skyline and eventually improve the economy and infrastructure of the country.

12 steps to buying your home :

-  Make sure you're ready to buy
-  Figure out how much money you have
-  Decide what you want to buy
-  Find a Real Estate Marketing Agent who is right for you
-  See what's out there
-  Sell your current home if necessary
-  Add a lawyer to your team
-  Make an offer
-  Arrange a mortgage
-  Consult Valuator
-  Close the deal
-  Move in



SMART Goals:

- S- Specific
- M-Measurable
- A - Achievable
- R- Result oriented
- T- Time Frame

Marketing Tips - 4 ways Customers Judge Your Service

1. Response time.

How fast were you able to solve any problems that arose during the sale? Today, food service isn't enough; you must exceed client expectations to stand out. Return calls in 60 minutes or less, for example- Robert Mirman, Turner & Conaway, Vista, Calif

2. Honesty.

Did the clients feel that you were giving them the correct information? If you don't know the answer to a client question, don't try to fake it. Instead promise to find the answer for them in 24 hours, and then do so.

3. Added Value

Do clients perceive that your work made the sale faster and less stressful for them. Benchmark your actual performance on each home to the average days on the market in your areas. And let clients see how you measure up.

4. Accountability

If you make a mistake, admit it, and do your best to correct it. Sometimes, all people want is the acknowledgement that a screw-up occurred. - Danielle Kennedy, International Speakers bureau, Dallas

Real Estate- Partnering For Entrepreneurship

Real Estate-Partnering for Entrepreneurship is initiated with a purpose to inspire and encourage entrepreneurs from different walks of life. Self-trust is the first secret to success so it believes in promoting self-trust and helps numerous entrepreneurs establish their own business.

Majority of the people in our society are well skilled with underlying propensities yet lack business acumen. BI is determined to march along with you till your business is established. It has opened the doors for nurturing your entrepreneurial skills, thereby enabling you to reach your destiny of potential well being as your financial / management partner.

Together we can make a difference. With this belief, we have a mission to uplift the living standards of our society through your entrepreneurial skills by creating employment opportunities.

Nepal Fact-Sheet

Area	:	147,181 sq. Km
Geography	:	Situated between China in the north and India in the South
Location North	:	Latitude: 2612' to 3027'
Longitude	:	804' to 8812' East
Capital	:	Kathmandu
Population	:	23 million
People	:	101 ethnic groups and 92
spoken languages	:	
Climate	:	Sub-tropical in low lands to arctics in higher altitudes



To Your HEALTH

..... Have You Laughed Today ?

Sometimes a good laugh is exactly what's needed to make a job run more smoothly.

The Benefits of Laughter-

Laughter can be a great tension reliever and motivator, and it has health benefits, too. If you're under stress, laughing interrupts the "fight or flight" response that makes your pulse rate quicken, your breathing becomes shallow and your body pumps adrenaline. from health perspective , laughing lowers blood pressure, may strength perspective, laughing lowers blood pressure may strengthen the immune system. Tones muscles and expels state air from the lungs- just like exercise.

Laughing at Work you may think laughter has no place in the workplace. True, tasteless jokes and offensive humor don't help people work better. But a simple surprise like leaving candy on funny hat and glasses or sending a light- hearted, encouraging email can elicit a giggle and help everyone feel more at ease. Just remember to keep workplace humor simple and non-controversial. And don't make anyone the target of jokes.

* There is no royal road to success work is the key note.

* When I am delivering my very best then that is when I feel successful.

There is nothing greater in this world than when somebody on the team does something good, and everybody gathers around to pat him on the back.

- Billy Martin

We ask ourselves, "Who am I to be brilliant, gorgeous, talented and fabulous?" Actually, who are you not to be? You are a child of God.

-Marianne Williamson

Real Estate- Marketing

Brihat Investments believes that priorities and opportunities in the real estate investments are volatile, and to gain success in such challenging aspects, it is important to stay in tune with the current trends.

In addition to being an instructor of real estate investment techniques, BI is more inclined towards training and development of Real Estate Agents, discouraging prevalent unethical practices. The well trained and knowledgeable agents will thus protect and promote the interests of the clients. Then only we can say the reliable source for the marketing of real estate product has become viable. These professionals will then identify product(s) for their clients that they believe are fairly priced and entail a competitive edge that makes the product better than others. BI intends to minimize various irregularities rampant in this field owing to unethical practices.

Considering the needed potentiality of agents in this property market, BI plans to introduce curriculum for the genuine REAL ESTATE MARKETING AGENTS. If you are interested in Real Estate Marketing and wish to enhance your income by contributing to your society ethically, then our Brihat Investments is the right key to open doors for success all the way. This course will not only expand the knowledge about the property market but also help maintain ethics in a professional agent, which, in the long run will contribute to our society in harmonizing the real estate scenario much favorably.

Come and share the glories of what success tastes like, at BI, we promise and impart nothing but success!

FIRST TIME IN NEPAL

BI is pleased to announce its Real Estate Marketing Agent Course which will be conducted on the first week of Jestha 2066. Interested candidate are requested to enroll their names.

LIMITED SEATS

For Further Information:

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Launching !!

Comfort Care Showroom



Comfort Care is committed to provide exclusive and qualitative products at a competitive price to satisfy the customers' requirement through a team of well trained and professional staffs.

Furniture & Light Showroom

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